



**2021-2022
Technology for Education and Communication Consulting, Inc.
Fee Schedule**

Speech and Language Evaluation	\$400/evaluation
Augmentative Communication Evaluation (On site)	\$875/evaluation
Augmentative Communication Evaluation with Insurance Funding (includes submission of paperwork to AAC vendor for funding as well as supplemental statements as needed for appeals)	\$975/evaluation
Augmentative Communication Evaluation with home Visit (On site and home visit)	\$975/evaluation
Augmentative Communication Evaluation with Insurance Funding and Home visit	\$1075/evaluation
Assistive Technology Evaluation	\$825/evaluation
Assistive Technology/Augmentative Communication Consult	\$120/hour
Speech Consult/Speech Therapy	\$90/hour
Assistive Technology/AAC General Training	\$150/hour

Interactive Kids

Behavior Consultant Rates:

Behavior Analyst (BCBA)

- \$140.00 per hour

Behavior Analyst (BCaBA)

- \$120.00 per hour

Master's Level Consultant (Master's Degree required, 3+ years experience in ABA)

- \$95.00 per hour

Direct Care Services provided by an ABA therapist/RBT on an as needed basis:

- Provide 1:1 staffing for students at the request of the school district
- Provide direct support to students transitioning from an out of district placement to the public school or from one classroom/school to another.
- Initiate the implementation of new behavior intervention plans, provide hands on training and modeling to classroom staff and generalize the strategies to the teacher and paraprofessionals in order to fade direct support services.
- Provide in-home behavioral/educational services to students.

Fee for Service:

- ABA therapist: \$50.00 per hour
- RBT: \$60.00 per hour

Travel Expense:

- For travel over 30 miles from our Cherry Hill office location, a \$40/hr fee may be assessed.

Professional Development

- Interactive Kids Educational Services, LLC is an authorized provider for New Jersey Teacher Continuing Education Credits (CEU's).
- Interactive Kids Educational Services, LLC is an approved continuing education (ACE) provider for Type 2 continuing education events for BACB certificants.
- Interactive Kids Educational Services, LLC may provide professional development, either throughout the day or at a specific time period, on topics chosen by administration.
- Topics include but are not limited to:
 - Applied Behavior Analysis (ABA) Basics
 - Positive Behavior Supports
 - Classroom Management
 - Antecedent Based Strategies
 - Functional Communication Training
 - Incorporating Social Skills Instruction in the Classroom
 - Positive behavior supports during bus transportation
 - Functional Behavior Assessments
 - Developing a Function Based Behavior Intervention Plan
 - Preparing for Transition into Adulthood
 - Reinforcement Strategies
 - Using Direct Instruction with Students Diagnosed on the Autism Spectrum
 - Verbal Behavior Program Development
 - Handle with Care – Behavior Management System (Verbal & Physical Interventions)
 - Universal Design for Learning

***101 East Gate Drive * Cherry Hill * NJ * 08034 * office 856.810.7599 * fax 856.810.7662
info@InteractiveKids.com * InteractiveKids.com***

- Differentiated Instruction
- Vocabulary Development
- Math Talk
- Student Grouping
- Dr. Dylan William: Formative Assessment
- Student Engagement: Why Choice Matters
- Co-Teaching Models
- Building Student Resilience/Grit
- Supporting English Language Learners
- Person Centered Approach to School Transition (PCAST)
- Professional Learning Communities: Schmoker's Tips
- Social Skills in the Classroom
- Reading Strategies: Informational Text
- Developmental Progression Charts
- iPads/ Chromebooks for Instruction
- Post-Secondary Transition Options
- Differentiation for Cycles/Electives/Physical Education Teachers
- Fading 1:1 Supports
- Self-Contained Collaboration
- IEP: Goals, Objectives and Progress Reporting
- Least Restrictive Environment
- Alternative Proficiency Assessments
- How to Work with Paraprofessionals
- Autism: Best Practices
- Behavioral Disabilities
- Anxiety
- De-escalation Strategies
- Dyslexia
- Post Secondary Options
- Parent Advisory Committee
- Assistive Technology
- Push-in Services
- Extended School Year

Fee for Service:

- Hourly Rate: \$350.00 per hour

Payment of services may be made via check, charge or cash. Any services which are performed by Interactive Kids Educational Services, LLC at your request which are not specifically described above shall be charged at the hourly rate and shall be payable at the completion of said services. Should any payments not be received within sixty (60) days of the date of the bill, Interactive Kids Educational Services, LLC reserves the right to terminate this contract and to consider non-payment a breach of the contract.

Interactive Kids Educational Services, LLC agrees to indemnify and hold harmless the Camden County ESC from and against any and all liabilities arising out of the intentional or negligent act, error, or omission or failure to perform the services under this contract by Interactive Kids Educational Services, LLC or any party performing their services on behalf of Interactive Kids Educational Services, LLC.

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Pricing/Fee Structure

In preparing the Fee Schedule below, Delta-T determined the hourly bill rate by examining a number of factors including hard and soft dollar costs.

Workcode	Hourly Bill Rate
Nursing (RN)	\$45.00
Nursing (LPN)	\$40.00
Social Work	\$42.00
Learning Disability Teacher Consultant	\$65.00
School Counselor	\$42.00
BCBA – Board Certified Behavior Analyst	\$100.00
BCaBA Board Certified Assistant Behavior Analyst	\$90.00
Applied Behavior Analyst	\$42.00
School Psychologist	\$65.00
Student Assistance Coordinator	\$42.00
Registered Behavior Technician	\$26.00
Neurology / Psychiatric / Neuro-Psychiatric	No Bid
Translation Services	No Bid
Audiological Services	No Bid
Related Services Provider (O.T. / P.T. / Speech)	No Bid
BCBA-D	No Bid
Assistive Technology	No Bid

Our proposed bill rates incorporate:

- ▲ Total Compensation for the professionals (no unauthorized overtime)
- ▲ Customized reporting and invoicing.
- ▲ Recruiting, screening, and credentialing process to your standards as specified.
- ▲ 24/7 coverage and availability with office hours during, before and after school hours.
- ▲ Supplies (if any) will be billed at cost

Pricing Assumptions:

District where services will commence will provide our professionals with adequate space to provide services. This space will contain necessary furniture (desk, chair, locked filing cabinet to store student records). Providing the professionals with access to computers with internet access would ensure prompt and efficient completion of paperwork, progress monitoring and effective communication between the school staff and parents. District should also provide the therapists with appropriate school supplies to enable them to effectively service the students, this includes use of school copier and printer. All testing materials would be loaned by the school to the professionals. Delta-T does have limited copies of some testing materials but the approved and preferred materials for each school vary so it would be the responsibility of the school to replenish and provide appropriate testing materials.

Fee Proposal

Pricing is valid for 120 days or until time of award.

Occupational/Physical Therapy

OT- Local - Per Hour	\$90.00
OT- Out of District- Per Hour	\$90.00
PT- Local - Per Hour	\$92.00
PT- Out of District- Per Hour	\$92.00
OT- Evaluations- Local, Flat Rate	\$450.00
OT- Evaluations- Out of District, Flat Rate	\$450.00
PT- Evaluations- Local, Flat Rate	\$475.00
PT- Evaluations- Out of District, Flat Rate	\$475.00

SLP- Evaluations

Monolingual- Local, Flat Rate	\$450.00
Monolingual- Out of District, Flat Rate	\$450.00
Bilingual- Local, Flat Rate	\$550.00
Bilingual- Out of District, Flat Rate	\$550.00

SLP- Therapy

Monolingual- Local, Per Hour	\$89.00
Monolingual- Out of District, Per Hour	\$89.00
Bilingual- Local, Per Hour	\$99.00
Bilingual- Out of District, Per Hour	\$99.00

All materials/supplies will be billed at cost to the District.

Included in Fees:

- All compensation for the professionals
- Customized reporting and invoicing
- Recruiting, screening, and credentialing process and costs
- 24/7 coverage and availability
- Assistance with documentation to ensure proper billing
- Billing to the District only for approved hours
- Overtime, charged at applicable mandated rates
- Any supplies KES has to provide will be billed at cost



BehaviorInterventions

Web: behaviorinterventions.org | Phone: 1-877-933-9932 | Email: info@behaviorinterventions.org

Services and Pricing is as follows:

BCBA-- Board Certified Behavior Analyst: \$105 per hour

Registered Behavior Technician--Applied Behavior Analyst: \$55 per hour

**All clerical and overhead costs are included in above hourly rates.

III. Cost Criteria

While committing to providing the District with significant cost savings, Invo also maintains strong quality assurances to provide highly qualified and experienced providers. Our providers foster strong relationships within their assigned schools and drive positive student outcomes. Hourly rates are based on cost of living standards for specific geographic areas and hourly rate market comparisons of similar school districts within like areas. Our proposed rates include all of these direct and indirect costs:

- Compensation for direct service and administrative support
- National and local marketing and recruiting expenses
- Health and welfare benefits, PTO, workers' compensation, professional liability insurance
- Housing allowance, relocation expenses, tuition reimbursement (where applicable)
- Professional development including continuing education allowance and on-line CEUs
- State licensure reimbursement
- Professional association dues
- On-going recruiting and human resources support
- Payroll and processing costs

Hourly rates are as follows:

Pricing

Position	Rate per Hour	Rate per Hour (Bilingual / Spanish)
Occupational Therapist	\$82.00	\$87.00
Learning Disabilities Teaching Consultant	\$75.00	\$80.00
Psychologist	\$85.00	\$90.00
Physical Therapist	\$83.00	\$88.00
Speech Language Pathologist	\$82.00	\$87.00
Social Worker	\$63.00	\$68.00
Mental Health Counselor	\$65.00	\$70.00
Registered Behavior Technician	\$45.00	\$50.00
BCBA	\$98.00	\$103.00
BCaBA	\$74.00	\$79.00



School Therapy Services
50 E. Gloucester Pike
Barrington, NJ 08007
(P) 856-547-4422
(F) 856-547-0660

Fee Schedule 2021-2022

Service	Hourly Rate*
Occupational Therapy IEP Mandate	\$82
Physical Therapy IEP Mandate	
Occupational Therapy Evaluation**	\$328
Physical Therapy Evaluations**	

*billed in 15-minute increments
**typically billed at 4 hours per evaluation



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GHR

Education

COST PROPOSAL

General Healthcare Resources offers the following Pricing to Camden County Educational Services Commission.

	All Inclusive Rate
RN	\$56.00
Social Worker	\$85.00
School Counselor	\$75.00
School Psych	\$95.00
PT	\$76.00
OT	\$76.00
SLP	\$78.00

Overtime rate is 1.5 times of the standard hourly rate and is billed when a Healthcare Professional has worked in excess of 40 hours during a workweek. Holiday rate is 1.5 times the standard hourly rate and in accordance with all holidays recognized by the Camden County Educational Services Commission.

General Healthcare Resources, LLC (GHR) specializes in the recruitment and placement of qualified Healthcare Professionals. GHR has been in business for over 27 years, and the professional staff are employees of GHR and as such GHR takes care of their payroll taxes, provide professional insurance, direct deposit and weekly pay. All full-time employees are eligible for our health insurance coverage and matching 401k plan.

A condition of employment for every employee, whether newly hired or re-employed, is a successful completion of a 30-day introductory period. After successful completion of the 30-day introductory period, each employee is eligible for the following benefits:

(As a per diem employee of GHR, benefits and benefit eligibility is determined by average weekly hours worked.)

FULL BENEFITS

To qualify for Full Benefits, you must work 30 hours or more per week; you are responsible for maintaining the 30 hours/week. Listed below is a breakdown of applicable benefits:

- 401K participation (eligibility begins the 1st of the month following one-quarter of continuous service, working ~20 hours per week)
- Health & Major Medical Insurance
- Prescription Card
- Dental & Vision Insurance
- Health Savings Account
- Direct Deposit
- Time & One-Half for working specified holidays
- Referral Bonus
- Malpractice Insurance
- Workers' Compensation Insurance
- Unemployment Insurance

PARTIAL BENEFITS

Employees that work less than 30 hours per week are eligible for the following benefits:

- 401K participation (eligibility begins the 1st of the month following one-quarter of continuous service, working ~20 hours per week)
- Direct Deposit
- Time & One-Half for working specified holidays
- Referral Bonus
- Malpractice Insurance
- Workers' Compensation Insurance
- Unemployment Insurance

PART I – COST CRITERIA



The hourly bill rates listed below are inclusive of both direct and indirect service time such as planning, scheduling, documentation, IEP meetings, evaluations, required staff meetings, parent consults, and intra-district travel time between assigned school locations.

Related Service	Cost Per Hour
Social Worker	\$64.00
Learning Disabilities Teacher-Consultant	\$79.00
Counselor	\$59.00
BCBA-D	\$99.00
BCBA	\$89.00
BCaBA	\$74.00
RBT	\$39.00
ABA	\$69.00
School Psychologist	\$82.00
Occupational Therapist	\$80.00
Physical Therapist	\$82.00
Speech Language Pathologist	\$82.00
Speech Language Pathologist – Bilingual	\$89.00
Audiology	\$78.00
Special Education Teacher	\$64.00
Teacher of the Visually Impaired	\$68.00
Teacher of the Deaf and Hard of Hearing	\$68.00
American Sign Language Interpreter	\$72.00
RN	\$55.00
LPN	\$45.00
CSN	\$65.00

Additionally, we will provide the following services at **no cost** to the District:

- Dedicated **Triad** team that works together to deliver the highest level of service and support to the District and the students served
- ASHA, AOTA, and NASP approved courses for your clinicians and staff three times per year through our proprietary LMS (Learning Management System), Bridge Academy
- Ongoing clinical management and support to each SSG clinician assigned to the District
- Training and development provided by experienced school-based clinicians
- Access to our **Pathways to Success Program** for every SSG clinician including:
 - Bloom Clinical Fellow Program
 - Foundations Mentoring Program
 - Bridge Academy Continuing Education and Training Program



**2021-2022
SCHOOL DISTRICT PRICING**

Augmentative Alternative Communication (AAC)

Consultation/Training <i>(hourly pricing includes: on site, home visits, and tele AAC)</i>	\$98 / hr
Evaluations <i>(includes: on site, home visits, support with insurance funding)</i>	\$930

Communication Device Leasing Program

iPads with communication application and protective case	\$65/mo
PRC Accent 800D	\$85/mo
Mid-tech GoTalk Now	\$15/mo

Speech Language Evaluation

\$375

Speech Language Therapy

\$92 / hr

Block bill (4+ hours)	\$89 / hr
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Deaf/Hard of Hearing Speech Language Evaluation

\$450

Educational American Sign Language (ASL) Interpretation

\$74/hr

**Mileage rate: \$.50 per mile outside of in-district placement*

Communication Aide

\$43/hr

Educational Audiologist

Consult / Counseling	\$100/hr
Classroom observation & assessment	\$380
Comprehensive diagnostic evaluation	\$280

Educational Audiology Auditory Processing Disorder (APD) Evaluation

\$520

Itinerant Teacher of the Deaf

\$89/hr

Auditory Teacher In-Service

\$300

Occupational Therapy

\$84/hr

Block bill (4+ hours)	\$80/hr
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Occupational Therapy Evaluation

\$250

Including Sensory Evaluation	\$300
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